

2023 Financials

Full-year revenue

\$3.7
Billion



Adjusted earnings
per share

Full-year 2023
\$6.96



Adjusted
operating
margin

Full-year 2023
22.1%



“
Celebrating
our 10th
anniversary as a
standalone
company in
December, we
are proud to
have closed the
year with record
revenue,
adjusted
operating
income and
adjusted EPS.

”
—John H. Stone,
President & CEO,
Allegion plc

Available
cash
flow

Full-year 2023
\$516.4
Million

*Compared to 2022.

The company presents operating income, operating margin, effective tax rate, net debt, net earnings and diluted earnings per share (EPS) on both a U.S. GAAP basis and on an adjusted (non-GAAP) basis, revenue growth on a U.S. GAAP basis and organic revenue growth on a non-GAAP basis, EBITDA and adjusted EBITDA margin (all non-GAAP measures) and Available Cash Flow (“ACF,” a non-GAAP measure), including in certain cases, on a segment basis. The company presents these non-GAAP measures because management believes they provide management and investors useful perspective of the company’s underlying business results and trends and a more comparable measure of period-over-period results. These measures are also used to evaluate senior management and are a factor in determining at-risk compensation. Investors should not consider non-GAAP measures as alternatives to the related U.S. GAAP measures.

The company defines the presented non-GAAP measures as follows:

Adjustments to operating income, operating margin, net earnings, EPS and EBITDA include items such as goodwill, indefinite-lived trade name and other asset impairment charges, restructuring charges, acquisition and integration costs, amortization expense related to acquired intangible assets, debt financing costs, gains or losses related to the divestiture of businesses or equity method investments and non-operating investment gains or losses.

Organic revenue growth is defined as U.S. GAAP revenue growth excluding the impact of acquisitions, divestitures and currency effects. Available cash flow is defined as U.S. GAAP net cash from operating activities less capital expenditures.

Net Debt is defined as total long-term and short-term debt less cash and cash equivalents.

These non-GAAP measures may not be defined and calculated the same as similar measures used by other companies. Reconciliations of the non-GAAP measures used to their most directly comparable GAAP measure are presented as supplemental schedules in the earnings release that can be found at www.allegion.com.

Beginning in 2023, adjusted operating income, earnings and EPS excludes amortization of acquired intangible assets. Prior-year results have been recast to conform to current presentation.

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Reflects full-year 2023 financial data as reported Feb. 20, 2024.